



Skittles Remix

THE ONLY PLACE WHERE YOU CAN MAKE YOUR OWN SKITTLES® MIX



IDEAL FOR EVERYWHERE PEOPLE LIKE TO GATHER

Now is your opportunity to own the new Skittles® Remix Digital Kiosk. The only place customers can mix and match their favorite flavor Skittles®!

MACHINE FEATURES

- 8 product selections
- Two portion sizes (5-oz and 8.5-oz)
- 32" touch screen interacts with consumers
- Software license fee covers cost of backend portal, technical support and cellular data modem (Verizon)
- CPI Talos bill acceptor with recycler & Nayax cashless payment solutions

Also included at no charge is the opening product order consisting of five cases of single flavors, three of the mixed specialty flavors, one case of Skittles® branded cups, and one case of lids.

\$12,000

Indoor Delivery & Set Up
for an Additional \$1,500

Software Licensing
Agreement \$49 Monthly



Price List

CANDY PRICING - COGS

Candy Description	#Bags/Case	Oz/Bag	Case Weight (oz)	Case Cost (\$)
Strawberry Skittles (6, 50oz bags)	6	50	300	115.00
Orange Skittles (6, 50oz bags)	6	50	300	115.00
Lemon Skittles (6, 50oz bags)	6	50	300	115.00
Lime Skittles (6, 50oz bags)	6	50	300	115.00
Grape Skittles (6, 50oz inners)	6	50	300	115.00
Original Skittles (6, 50oz inners)	6	50	300	80.00
Wild Berry Skittles (6, 15.6oz inners)	6	15.6	94	38.00
Skittles Littles (8, 7.2oz bags)	8	7.2	58	28.00
Mash Ups (8, 9oz bags)	8	9	72	28.00

Packaging Description	Case Weight (lbs)	Case Cost (\$)
Cups (1000/case)	21	105.00
Lids (1000/case)	6	35.00

*Shipping costs included in the price. Each bin holds approx. 320oz of product

CANDY PRICES - TO YOUR CUSTOMER

This is your business and you will set the pricing for the candy
In most situations we suggest \$6 for 5oz (small) and \$9 for 8.3oz (large)
Other pricing options are \$5 & \$8 or \$7 & \$10

ORDERING

1. Product orders including the candy, cups and lids must be placed through Incredivend
2. There is a \$150 minimum order

Suggested Pricing Model	Standard \$5/\$8	Plus \$6/\$9	Premium \$7/\$10
#Scoops	3/5	3/5	3/5
Portion Size	5oz/8.3oz	5oz/8.3oz	5oz/8.3oz
Weighted Cost/Vend	\$2.58	\$2.58	\$2.58
Weighted Ret/Vend	\$6.20	\$7.20	\$8.20
Weighted Profit/Vend	\$3.62	\$4.62	\$5.62
Cost of Goods %	41.6%	35.8%	31.5%

The Cost of Goods includes candy, cup, lid, and shipping costs
Based on historical data the average weighted vend size is 6.35oz
5oz = 3 product selections and 8.3oz = 5 product selections

